



Venezuela, ready.

The bridge between Venezuela and the United States.

After years closed, Venezuela is reopening to US business. **We make the crossing simple, compliant and fast.**



01

## Find

AI agents scan registries, trade data and the Gaceta Oficial to surface buyers, sellers and investors on both sides.

02

## Vet

Every counterparty is screened — OFAC lists, the 50% ownership rule, license fit, PEP and adverse media — before anyone talks money.

03

## Close

Deal rooms, sealed bidding, escrow and bilingual documents carry the deal to signature, with one partner accountable end to end.

2026 · WHAT CHANGED



JAN 2026

Political transition; hydrocarbons law reformed to admit private and foreign operators.



FEB-APR

OFAC begins issuing categorical general licenses — diluents (GL 47), PdVSA transactions (GL 52).



MAY

New mining law gazetted: concessions up to 30 years, open to foreign investment.



AUG

GL 61 authorizes US tech and services for national telecom infrastructure.



TODAY

US capital is moving in. The bottleneck is trust, compliance and local execution.

# The world's largest proven oil reserves are open for business again.

The January 2026 reform let private and foreign companies operate in a sector once reserved for the state. Operators now need equipment, diluents, services and capital — quickly.

## ~303 bn

barrels of proven reserves — and output averaged 1.08 million b/d in 2025, a seven-year high.

### WHAT WE BROKER

- 01 Equipment & oilfield services supply
- 02 Diluent and feedstock trade
- 03 Contingent investment contracts and JV partners

Basis: OFAC GL 47 (diluents), GL 48 family (goods & services), GL 49A (contingent contracts). Counterparty screening required.



ENERGY

# A thirty-year horizon under the Guiana Shield.

Gold, bauxite, iron ore, nickel, coltan and copper are now open to foreign capital, with arbitration available for disputes. The winners will pair capital with rigorous security, environmental and community diligence.

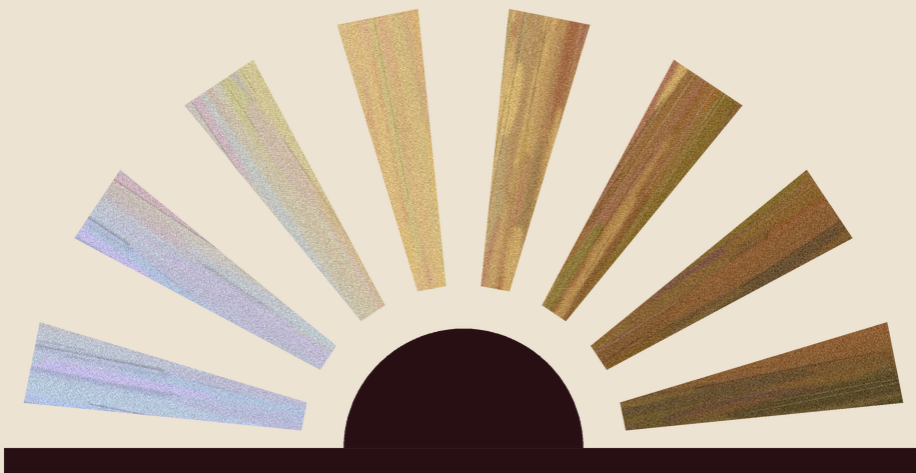
## 30 yrs

maximum concession term under the May 2026 mining law, renewable twice for ten years.

### WHAT WE BROKER

- 01 Concession and minority-stake partners
- 02 Mining equipment, parts and services
- 03 Offtake, refining and chain-of-custody programs

Basis: Ley Orgánica de Minas (2026) and OFAC minerals-sector licenses. Enhanced due diligence on every site.



MINING

# Some of the finest cacao on earth — still undiscovered by most buyers.

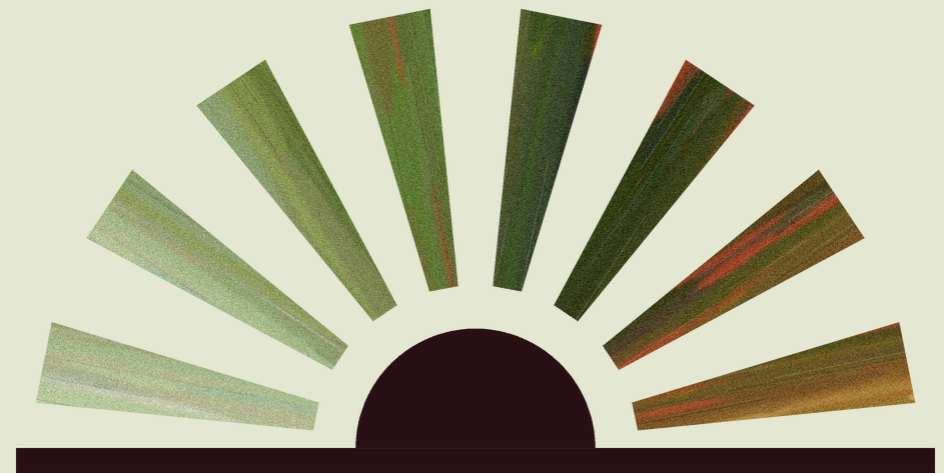
Fine-flavor cacao and high-altitude arabica from the Andes reach US roasters and chocolate makers in days. We verify origin, lock offtake and finance the next harvest.

3× price that Chuao cacao commands over other Venezuelan beans, thanks to its genetics and terroir.

## WHAT WE BROKER

- 01 Cacao and specialty-coffee offtake
- 02 Agricultural machinery and inputs
- 03 Processing and export joint ventures

Basis: agricultural commodities have long been broadly authorized; buyer and seller screening still applies.



AGRO

# Rebuilding the grid and the network, one site at a time.

After the June 2026 earthquakes and years of underinvestment, utilities and carriers need fiber, towers, transformers and distributed solar. US suppliers can now bid directly.

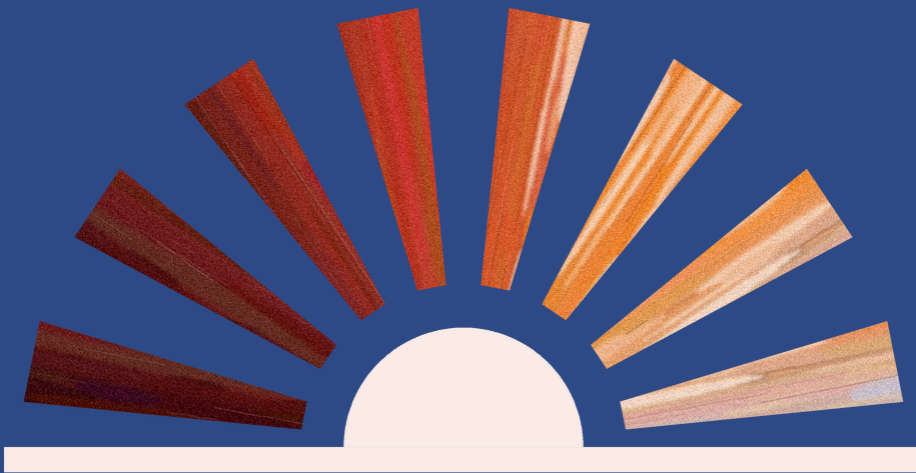
## GL 61

August 2026 license allowing US technology and services for national telecom infrastructure.

### WHAT WE BROKER

- 01 Fiber, tower and network equipment
- 02 Solar microgrids and grid repair
- 03 Engineering and maintenance contracts

Basis: OFAC GL 61 (telecom). Power projects reviewed case by case for license coverage.



POWER

# Medicines and devices, delivered with cold-chain certainty.

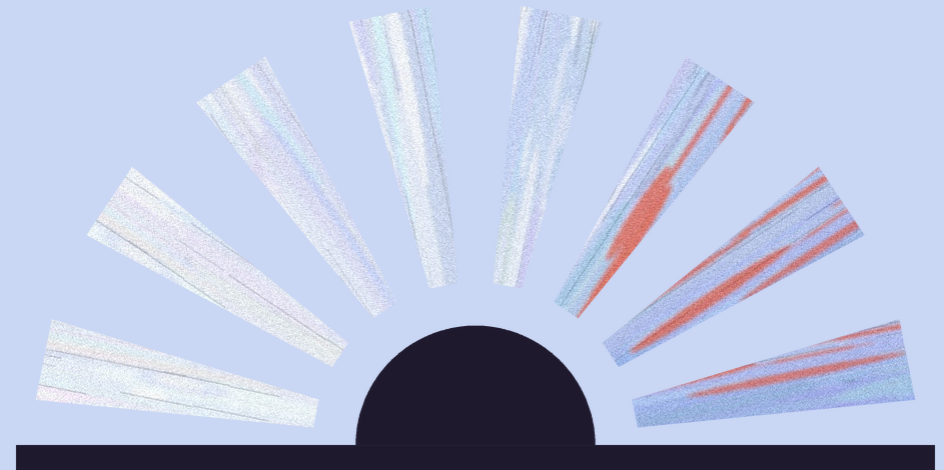
Pharmacy chains and hospitals need reliable generics, consumables and equipment. We connect them with US manufacturers and importers who handle registration, customs and temperature control.

**Cold chain** from FDA-registered US manufacturers to Venezuelan pharmacy shelves, tracked at every handoff.

## WHAT WE BROKER

- 01 Generic medicines and OTC supply
- 02 Medical devices and consumables
- 03 Distribution joint ventures

Basis: medicine and medical devices are generally authorized under humanitarian provisions; confirm per product with counsel.



HEALTH

# La Guaira and Puerto Cabello, reconnected to Miami and Houston.

Most US companies have no importer of record in Venezuela. Our logistics partners handle purchasing, freight, customs and last-mile delivery, so a US supplier can sell as if it had an office in Caracas.

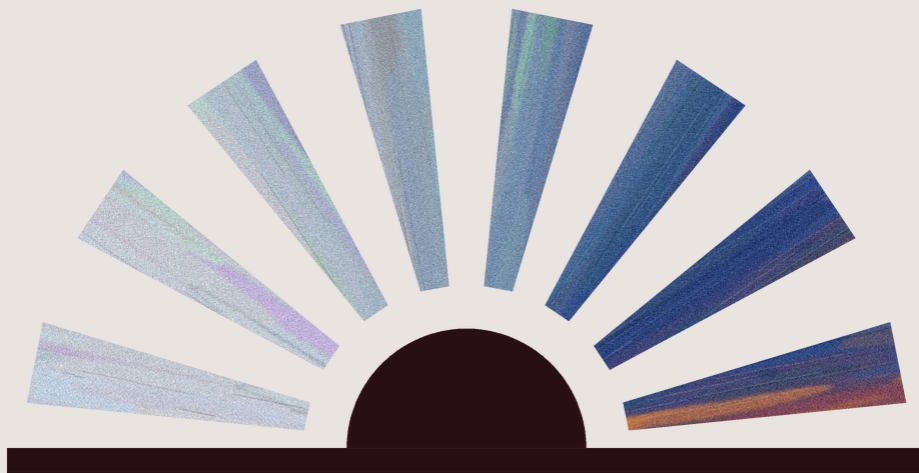
## Door to door

procurement, consolidation, customs and nationalization through vetted partners on both coasts.

### WHAT WE BROKER

- 01 Freight forwarding and consolidation
- 02 Cold-storage and bonded warehousing
- 03 Importer-of-record and customs services

Basis: transport services incidental to authorized trade. All carriers and agents screened.



LOGISTICS

# Los Roques, Canaima, Margarita — hospitality waiting to be rebuilt.

Charter routes are returning and domestic travel is recovering. Lodges, boutique hotels and tour operators need capital, operating partners and US-made supplies.

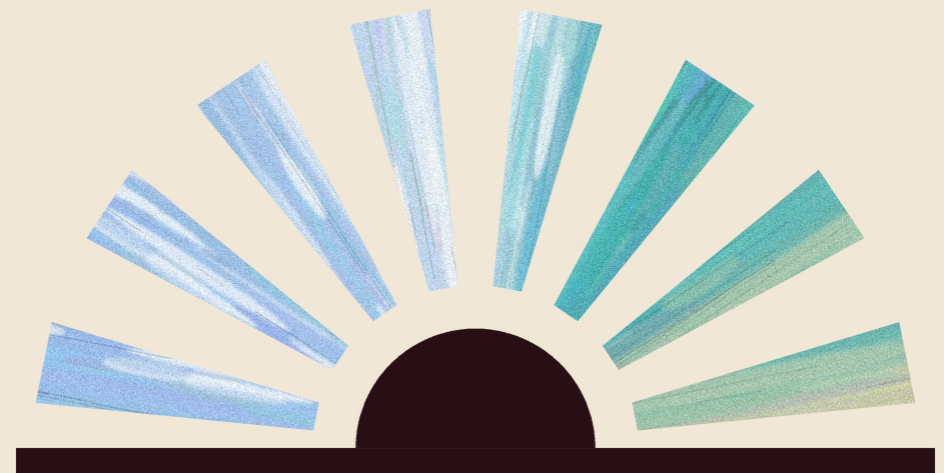
## 979 m

Angel Falls in Canaima, the world's highest uninterrupted waterfall — one of many icons with room to grow.

### WHAT WE BROKER

- 01 Hotel and eco-lodge investment
- 02 Charter and tour-operator partnerships
- 03 Hospitality equipment and supply

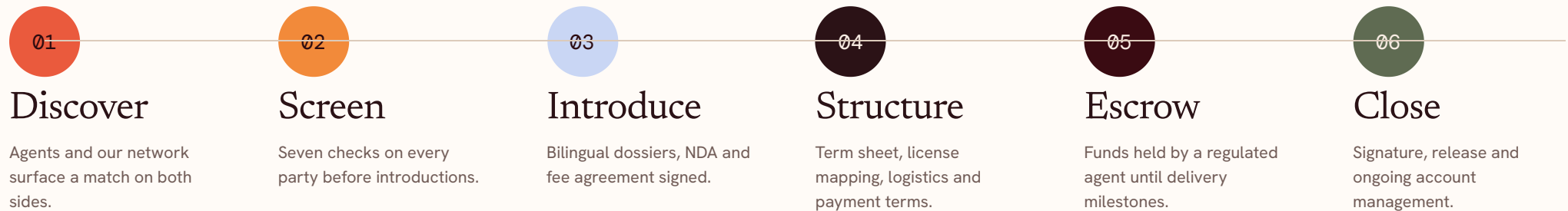
Basis: case-by-case review; many hospitality transactions involve state land or concessions.



TOURISM

# Six steps. One accountable partner.

## Compliance first, always.



### HOW WE ARE PAID

## Retainer + success fee

Exclusive mandates carry a monthly retainer. Every closed deal carries a success fee, paid from escrow at close — so we only win when you do.

### COMPLIANCE FIRST

## No deal skips the screen

OFAC SDN and the 50% rule, EU/UK/UN lists, politically exposed persons, adverse media in English and Spanish, and license mapping — documented in a certificate for every party.

### FOR VENEZUELAN COMPANIES

## One US channel

Grant Puente an exclusive mandate and we represent you to US buyers, suppliers and investors — with reports in Spanish every month.



# Puente

G R O U P

Let's cross together.

PUENTEGROUP.US

DORAL, FLORIDA • CARACAS

Figures and legal references reflect public reporting as of October 2026: reserves and 2025 output (EFE / OPEC-based reporting), mining-law terms (Mining Weekly, May 2026), cacao pricing (Fox News reporting on Chuao), OFAC general licenses (Treasury publications summarized by Foley & Lardner, K&L Gates, Baker McKenzie). Sanctions rules change often; nothing in this brochure is legal advice, and every transaction is reviewed by sanctions counsel before it proceeds.